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Friends,

This year has been a year like no other. Boys & Girls Clubs of America has been agile, innovative, and most importantly responsive to the needs of young people, Club staff and the communities in which we work. We remain more committed than ever to helping kids and teens become the next generation of leaders and problem-solvers. None of this would have been possible without your generous support.

During 2021, Boys & Girls Clubs of America equipped more than 4,900 local Clubs with the training, tools and resources to meet the unique needs of the communities they serve. Clubs provide inclusive environments where youth of all backgrounds have access to the high-quality programming that has been proven to make a measurable difference in their lives. Among youth ages 12 to 17 living in low-income households, Club members report higher grades than youth nationally. This validates what has long been clear to those who are part of a Club community: Clubs provide the opportunities, experiences and mentorships kids need to thrive.

This validation is particularly welcome at the current moment, when the potential for young people to thrive — especially those living in under resourced communities — is at greater risk than ever before. The pandemic exponentially increased the needs of youth and families, but Boys & Girls Clubs of America has risen to the challenge. Local Clubs across the country stepped up between 2020 and 2021. Clubs served 44 million meals and snacks to families. And 111,000 Club families received WiFi/Hotspots so learning could continue at home. Some 31,000 families received laptops or tablets to ensure digital equity for Club members.

Boys & Girls Clubs of America has continued to receive extraordinary private and corporate support, ensuring that kids and teens continue to learn and grow, even in the most uncertain of times. Thank you to all who were inspired to give and ensure that a great future is in reach for every young person no matter the circumstances.

The future we are working towards will require deploying strategies around racial equity, trauma-informed practices and workforce readiness. Thanks to your commitment, Boys & Girls Clubs of America is prepared for the challenge.

With gratitude,

James L. Clark
President and CEO
Building Great Futures

Throughout its history, Boys & Girls Clubs of America (BGCA) has encouraged and empowered kids and teens to discover their full potential. Our nation’s youth have faced many challenges in recent years while displaying incredible resiliency as they’ve adapted to new ways of connecting and learning, while standing up for what matters most to them. In 2021, BGCA continued to ensure that Boys & Girls Clubs had the resources, programming and tools to meet the needs of our nation’s youth, families and communities.

2021 Mission Moments and Milestones

BGCA CHAMPIONS YOUTH DURING NATIONAL DAYS OF ADVOCACY

In 2021, BGCA made huge strides in promoting advocacy, training over 4,500 advocates. In March, more than 570 advocates from Clubs across the nation virtually attended the BGCA National Days of Advocacy to celebrate this progress. Executives, community stakeholders and young people engaged with members of Congress to discuss critical issues impacting youth today. The program included a special keynote from Former Secretary of State and director of the Hoover Institution, Dr. Condoleezza Rice and First Daughter Ashley Biden. At the event, BGCA awarded a posthumous award to the late Congressman John Lewis for his consistent support and dedication to Clubs throughout Atlanta and his legacy of building more equitable futures for youth.

MLB & BGCA CELEBRATE 25TH ANNIVERSARY

Major League Baseball (MLB) and BGCA celebrated our partnership’s 25th anniversary and renewed our partnership for an additional five years. MLB committed $5 million to help grow participation in youth baseball and softball, workforce development and career readiness programs, a national public service announcement campaign and BGCA activations throughout the season. Throughout the 2021 season, the 25th anniversary was celebrated, including during the 118th World Series.

30-YEAR PARTNERSHIP WITH U.S. ARMED FORCES

April is the “Month of the Military Child.” To commemorate, BGCA kicked off “Celebrating 30 Years of Better Together,” a yearlong campaign honoring our partnership with the U.S. Armed Services to support military-connected youth and their families. Because these young people face unique challenges, BGCA provides access to specialized opportunities and helps cultivate friendships. We also offer academic support, mentorships, leadership development and peer connections to help military youth build great futures.
FIRST-EVER SUMMER ADVOCACY JAM SESSIONS

Clubs hosted the first Summer Advocacy JAM Sessions, which showed elected officials how our summer programs provide youth with access to tools around jobs, academics and meals. Many political leaders visited Club events around the country and joined in the fun by playing ping pong, handing out meals and participating in art sessions. To see some of our jams, visit hashtags #ClubSummerJAM, #GreatFutures and #SummerLearning on our social media channels.

VIRTUAL NATIONAL KEYSTONE CONFERENCE

BGCA’s virtual National Keystone Conference (sponsored by The Aaron Company) hosted nearly 1,200 teen leaders nationwide. This year’s theme of overcoming adversity, “Rise Up: We Won’t Be Stopped!” celebrated the resilience of teens who found creative ways to support their communities during the pandemic. The conference sessions empowered youth with hope and excitement about their future and included special guest appearances from Michael Phelps, Marsai Martin and Simple Plan.

2021 BACK2SCHOOL CAMPAIGN

Partnering with more than 25 retailers nationwide, BGCA launched its Back2School campaign, which provided kids and teens with the tools they needed for school. Corporate partners donated supplies, inspired volunteers and engaged the public. BGCA also partnered with Comcast NBC Universal to continue offering MyFuture, a premier digital learning platform that provided over 400 activities to more than 134,000 users and 500 organizations. Whether youth attended school virtually or in-person, our Clubs remained committed to keeping them on track through programs, meals, services and fun.
BGCA’s 2021 Successes

COMMUNITY IMPACT

- **4,900**
  Clubs served youth on-site, virtually or a hybrid of both

- **2 million**
  Kids and teens served at local Club facilities in a typical year

- **44 million**
  Total meals and snacks were served to youth and families by Clubs (2020-2021)

- **111,000**
  Club families received WiFi/Hotspots so learning could continue at home (2020-2021)

- **90%**
  Of local Club board chairs and 75% of Club CEOs reported that support provided by BGCA strengthened the Club’s ability to reach local goals
## FUNDRAISING & ADVOCACY

<table>
<thead>
<tr>
<th>Amount</th>
<th>Description</th>
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<tr>
<td>$310.2M</td>
<td>Raised in total gift support to BGCA</td>
</tr>
<tr>
<td>$75.4M</td>
<td>Private funding passed through to Clubs</td>
</tr>
<tr>
<td>$29.2M</td>
<td>Secured through the Mentoring Opportunities for youth grant program</td>
</tr>
<tr>
<td>$5M</td>
<td>Awarded under new Department of Labor Pathways for Youth Grant for Club workforce readiness program</td>
</tr>
<tr>
<td>$283M</td>
<td>In government funding passed through to Clubs and State Alliances (new record)</td>
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<tr>
<td>570+</td>
<td>Club supporters attended the Virtual National Days of Advocacy</td>
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In 2021, Boys & Girls Clubs served millions of young people through membership and community outreach, including events, activities and programs that non-members from local communities participate in. The demographics below provide a snapshot into the makeup and diversity of our registered members in 2021.

### SEX & GENDER IDENTITY
- Male: 54%
- Female: 45%
- Transgender: <1%
- Non-Binary: <1%

### AGES
- 5 and under: 4%
- 6 to 9: 36%
- 10 to 12: 30%
- 13 to 15: 19%
- 16 and older: 11%

### RACE & ETHNICITY
- White: 30%
- Black or African American: 25%
- Hispanic or Latino: 23%
- Two or more races: 7%
- Don’t know: <5%
- American Indian or Alaska Native: 3%
- Asian: 3%
- Other: 3%
- Native Hawaiian or Pacific Islander: 1%
- Middle Eastern or North African: <1%

On a typical day, 370,000 kids and teens enter the doors of a Boys & Girls Club. 62% of Club members live in households that qualify for free or reduced-price school lunches.

### LEADERS IN YOUTH DEVELOPMENT
- Adult Staff and Volunteers: 37,000
- Local Adult Professional Staff: 65,000
- Local Board Members: 23,000
- Local Volunteers: 349,000
Snapshot of Clubs, Kids & Teens in 2021

Kids and teens showed remarkable leadership and resilience in 2021. They not only benefited from the opportunities and experiences that BGCA and local Clubs offered, but also served as leaders in their communities, adapted to new ways of connecting, convened their peers, advocated for racial equity and so much more, making progress toward their personal, educational and career goals.

NATIONAL ARTS CONTEST INSPIRES YOUTH

For more than 50 years, BGCA has celebrated the artistic accomplishments of Club youth with our annual National Arts Contest. In partnership with Old Navy, this contest recognizes Club members for their visual, digital and performing arts achievements. Boys & Girls Clubs have long utilized art activities to support emotional development by encouraging creativity, building self-confidence and implementing social-emotional learning through art. In 2021, two young artists were selected from more than 2,500 entries to receive the “Best in Show” titles. These artists have since cultivated a deeper passion for the arts.
CLUB YOUTH SPOTLIGHTS

Learning and Discussing Black History

Boys & Girls Clubs of Central Illinois partnered with the Lincoln Home National Historic Site and the National Park Service on the Illinois Freedom Project, a youth-centered exploration of the story of slavery to freedom in the state. Teen Club members embarked on a historical experience that engaged young people to learn about the struggles and victories of Black people in Illinois. Over multi-day trips, teens toured the state and met with historians and archaeologists. The experiences gave them a chance to witness history and share their emotions from learning about a difficult past. Club efforts like this help teens understand and interpret their feelings about the past and create positive perspectives on the future.

My Pandemic Senior Year as a Military Teen

Grace B. was named the 2021-2022 Asia Military Youth of the Year. When the pandemic threatened her senior year, Grace focused on making it the best year she could. She joined the Camp Zama Youth Center and quickly learned that everyone was going through similar struggles.

Grace began volunteering through the Center’s teen leadership program, Keystone Club, and co-led events to help military kids in her community maintain a level of connection and normalcy. Working with strict COVID-19 safety protocols, she assisted with a Halloween haunted house, a Club lock-in and various donation drives. Her experience with the Youth of the Year program emphasized an important lesson – always try new things and keep an open mind.

Club Member Becomes a Champion for Teens

When Josh was 17 and going through a difficult time, his best friend convinced him to join Boys & Girls Clubs of Napa Valley. On his first day, Josh was immediately embraced by other Club teens, who started conversations and made him feel at home. But one of the biggest influences on Josh’s future was his mentor, Amanda Frances Fisher. When Josh didn’t think college was possible, she listened to his concerns and helped him find the needed resources. This mentoring helped Josh tap into his full potential and dream big.

“I hope to become CEO of my Club one day... something I think my 17-year-old self would be very proud of.”
— Josh Sergeson, Teen Services Director, BGCs of Napa Valley, Calif.

Today, Josh is the Teen Services Director at the same Club, where he is helping build a positive and supportive culture for their teens. This year, he received the 2021 Maytag Dependable Leader Award for his leadership and dedication.

“This program made a sorrowful year superior, and overall, my senior year taught me the importance of how valuable my actions can be.”
— Grace B.
**Representation Matters to BGC of Dane County**

Boys & Girls Clubs of Dane County in Madison, Wis., has a long-standing history of helping the community — from volunteering with hurricane relief to raising funds during the pandemic. During civil unrest in the nation, Club President and CEO Michael Johnson encouraged marching and peaceful protest. The Club hosted town halls so youth and local police could have honest conversations.

After the protests, young activists voiced concerns over the state having no people of color represented in the Capitol. Michael gathered a diverse committee and got a historic designation to build a statue honoring Vel Phillips, a woman who fought for civil rights in the state. Her statue will continue to inspire generations of young people to forge their own paths.

“The young people of Wisconsin and generations thereafter need to see that representation matters, and they need to see heroes and leaders who reflect the ecosystem of our communities at large.”

— Michael Johnson, President and CEO, BGC of Dane County, Madison, Wis.
Donors and Partners

For years, BGCA has partnered with passionate individuals, corporate partners and foundation supporters to help advance our mission. Their contributions offer young people the opportunities and resources they need to thrive. Whether it’s providing internships, funding programs and services, or using their networks, we are deeply grateful for their generous contributions and invaluable support as we continue to meet today’s challenges.

HOW WE RECOGNIZE GIFTS

Our supporters were recognized for outright donations made to BGCA in 2021 combined with the full value of their single and multi-year pledges that were active in 2021. We appreciate all these meaningful, valuable contributions to youth.

DONOR SPOTLIGHT

Dale Larson Family

Following an unprecedented donation from Dale Larson and his family, BGCA announced an additional $10 million gift to support kids and teens. Dale Larson and his family have been loyal supporters and contributors of Boys & Girls Clubs for many decades. Through their Foundation, the family has awarded numerous grants to support youth-centered programs and national efforts.

In recent years, the Larson Family has expanded their support of BGCA, helping more youth across the country. Their investment helps Clubs expand their services and outreach to more youth, inside and outside of Club walls. Their donations also ensure Clubs are led by transformational leaders who can build, maintain and sustain strong local organizations. The Larson Family believes that every youth should receive the same opportunities to succeed in life. With their support, Boys & Girls Clubs will continue to assist young people in building the life skills they need to become successful, confident and capable adults.
THANK YOU TO OUR 2021 MAJOR DONORS:

"Legacy Gift"  "Deceased"

$10,000,000+
Anonymous
Charles and Helen Schwab

$5,000,000 - $9,999,999
Dale Larson

$2,000,000 - $4,999,999
Thomas J. and Karen A. Falk

$1,000,000 - $1,999,999
Gary C. Wendt
Colette and Larry Young

$500,000 - $999,999
Maree Larson

$300,000 - $499,999
Bridget Ennevor
Myron and Freya Gray
Jeff and Judy Henley
Carmelle Jackson
The James Annenberg La Vea Charitable Foundation*

$100,000 - $299,999
Kampeter Family Foundation
Timothy and Sandy Armour
Lawrence Elbaum
Greg and Mary Cappelli
Rick and Susan Goings
Mary Sherwood Holt*
Brian Klein
Darcy Kopcho
Mark Lazarus and Elizabeth Lazarus
Thomas Monahan
Byron Roth and Susan Roth
Nancy Sankaran
Ronald and Jill Sargent
Matt Verrochi and Jessica Verrochi
Harold and Nancy Zirkin

$50,000 - $99,999
Anonymous
Sylvia P. Adkins
Tracy Alford
Wayne* and Judith Allen
MaryJo Anderson
Karen Noseff Aldridge and Julian Aldridge
John Armour

$10,000 - $49,999
William Austin
Robbie Bach and Pauline Bach
Christian Baker
Greg Barnes and Olga Barnes
Dave Barnyard
F. Batrus
Alan Berro
Aneel Bhusri
Lisa Bisaccia and Robert Naparstek
Karen Bowman
Harold Brierley and Diane Brierley
Emil Brolick
Ms. Katherine Brobeck
Phillip Bulliard
Mary Burke
Robert Butler
Grant Cambridge and Peggy Cambridge
Ginnie Carlier
Leslie Carothers
Pat Carter
Sarah Chamberlain
Pedro Cherry
Karen and Brian Cohn
Mike Cordano and Judy Cordano
Craig Corelli and Julia Corelli
Julie Courtney
Don H. Davis, Jr.
Virginia Davis
Philip de Toledo and Alyce de Toledo
Russell Deyo and Stephanie Deyo
Phil Dickinson and Kathy Dickinson
The Donald Jay Lemley Trust
Egon Durban and Abby Durban
Harold Edgar and David Repetto
Steven Elbaum and Judy Elbaum
Robin Ellen
Connie Ellerbach
Troy Ellis
Patrick Esser and Connie Esser
Paula Faris
Jeff Fettig and Marcia Fettig
Donald Fischer
George Fischer
Chris Foskett
Charles Garland
Joel Gebbie
David George
Richard Gianacacos
Tamika Gibson
Mike Gitlin
William Glenn and Lisa Glenn
Bill Goetz and Joey Goetz
Michael Green and Lynda Green
Pamela Green
Mike Groff and Mary Kay Groff
Irwin Gross and Michelle Wachs
Timothy Guth
Harold Hanks
David Hatfield and Jennifer Hatfield
Peter Haynes
Connie Heldman and Hal Mooz
Renee Herzing
Dan Hesse and Diane Hesse
Barbara Howard
Thomas Hynds
Karen Johnson and Mark Robinson
Lonnie Johnson
Chad Jones
Joanna Jonsson
Anthony Juozapavich and Jessica Juozapavich
Donald Kaas
Lisa D. Kabnick and John H. McFadden
Rebecca Kanninen
Carl Kawaja and Gwendolyn Holcombe
Peter Kiriacoulacos and Greg Lowe
Bill Knightly
Nathan Kroeker and Genevieve Kroeker
George Kronenberg III and Kat Kronenberg
David Krug and Renee Krug
Thomas Laffont
Mike Lamach and Mary Lamach
Tracy Benard Landau
Cynthia Levine and Steven Levine
Christopher Leupold and Susie Leupold
Richard Levy
John Lutostanski
Joanne M. MacArthur
Chris Maguire
Robert Manfred
Roland Martel
Eugene Martini
Edward Matthews
Orlando McGee
Oba McMillan
Robert Milligan
Mary Mitchell
Michael Mohan and Andrea Mohan
Peter Morse and Martha Morse
Alfred Multari and Ellen Multari
Clint Murchison, III and Helen Murchison
Rick Nagel
Scott Nathanson and Michelle Nathanson
Timothy Neher and Molly Neher
Samuel Newman and Katja Newman
John Nierling
Harold Nix

Troy Noard and Kerri Noard
Mary Jo Nutt
Blake Okland
James Oliver
Donald O’Neal
Jim Pack, Jr.
Charles Pear
David Pipes and Leslie Pipes
Joe Quaglia
Tony Reagins and Colleen Reagins
Thomas Rinehart
John Robinson and Adrian Robinson
Ms. Jill Robinson
Jay Rothman
Andra Rush
Angela Santone
Scott Schaeffer and Linda Schaeffer
Carolyn Schwab-Pomerantz and Gary Pomerantz

David Seaton and Lynette Seaton
Michael Silverian
David Eric Shanks and Brenda Shanks
Chad Shultz and Shirl Shultz
Gregory Smith and Christy Smith
Sonance Foundation
Jason Soules
Scott Staples
Mary Stenger
Tisha Strasner
Viyas Sundaram and Jaya Sundaram
Andrew Tennenbaum and Ali Tennenbaum
Paul Tonnesen and Patricia Tonnesen
Lauren Tucker
Ariela Nerubay Turndorf and Marc Turndorf
Heidi Ueberroth
John Walecka
Cathy Ward

Martin Waters and Anna Waters
Evelyn Wedge and Bernard Wedge
Robert E. Wells
Mike Wheeler
Christy Williams and Steven Williams
Thomas Williams and Sherry Williams
Andrew Wilson and Angelique Wilson
Alan Wilson
Dennison Young, Jr.*
George Young and Meryl Young
George Zimmer
THANK YOU TO OUR 2021 PARTNER ORGANIZATIONS:

$10,000,000+

Kohl’s
The Kohl’s multi-year partnership supports the development of social-emotional skills in young people, which are critical to youth’s overall wellbeing. Support from Kohl’s provides specialized training for Club staff, fuels initiatives to integrate social-emotional learning throughout the Club day and helps maximize Clubs’ effectiveness through increased measurement capabilities.

Panda Cares Foundation
In 2021, Panda Cares Foundation, the philanthropic arm of Panda Express, funded millions in grants to Clubs, donated more than 330,000 books to youth in communities underserved by educational resources, and provided more than 10,000 meals. Panda has invested in and provided meals for Club youth for over a decade, aligning to their mission to inspire better lives.

Toyota Financial Services
Since 2007, Toyota has proudly supported Clubs locally and nationally in their efforts to inspire our future leaders, innovators and problem solvers. As Signature Sponsor of Youth of the Year and a Founding Workforce Readiness Partner, Toyota is focused on inspiring youth, improving access to opportunities, and providing additional resources including scholarships, internships and career exploration opportunities.

$5,000,000 - $9,999,999

Argosy Foundation
Argosy Foundation made a generous five-year investment in support of BGCA’s Government Relations Plan, an inaugural advocacy policy platform focused on critical issues impacting youth. This partnership positions BGCA and Clubs as the leading voices elevating America’s youth and helps ensure out-of-school time is a priority in every community and among policymakers.

Bridgestone Retail Operations
Across its nationwide network of 2,200+ locations, Bridgestone Retail Operations (BSRO) supports Clubs year-round with transportation and technology grants as part of the “Driving Great Futures” campaign. Since 2015, Bridgestone has donated nearly $20 million to Clubs across the nation to address critical mobility and technology needs. BSRO operates under the Firestone Complete Auto Care, Tires Plus, Hibdon Tires Plus, and Wheel Works brands.

The Coca-Cola Company
In 2021, The Coca-Cola Company and BGCA celebrated the exciting milestone of 75 years of partnership. The Coca-Cola Company continues to support BGCA’s Workforce Readiness Strategy at a national level and, in 2021, funded critical workforce support to 12 Clubs, helping youth become the leaders and innovators of tomorrow.
Deerbrook Charitable Trust
Deerbrook Charitable Trust is a committed partner of BGCA’s Advancing Philanthropy program. In 2021, the trust continued their multi-year investment in Advancing Philanthropy 2025, focusing on accelerating recovery, sustaining organizational and fundraising gains and providing professional development for all Club resource development staff throughout the enterprise.

Charles Schwab Foundation
Since 2004, Charles Schwab Foundation and BGCA have partnered to help teens gain critical financial literacy skills through Money Matters: Make It Count. The program promotes financial responsibility and independence by building basic money management skills and providing an early start for making sound financial decisions. It has helped more than one million Club youth (and counting!) prepare for a successful future.

The Equity Collective
In 2021, The Equity Collective, a group of 27 asset management firms, committed $2.7 million over two years, allowing BGCA to rewrite its CareerLaunch program, intentionally elevating the importance of representation through the lens of DEI. Funding also supported 31 local Clubs’ workforce programs, educating, empowering and developing the next generation of diverse leaders.

Forever 21
Through creative back-to-school and holiday in-store and hiring campaigns, Forever 21 raises funds to support youth and teens at local Boys & Girls Clubs across the nation. Their 2021 back-to-school campaign, combined with their 2021 Holiday campaign, “It’s the Love You Give,” raised over $3.55 million for BGCA, making a huge impact for kids, families and communities nationwide.

Major League Baseball Charities
In 2021, Major League Baseball (MLB) and BGCA celebrated the partnership’s 25th anniversary by announcing a five-year partnership renewal. MLB has committed $5 million to Clubs to support grant funding aimed at growing participation of youth baseball and softball, workforce development and career readiness programs, a national public service announcement campaign and BGCA activations throughout the season.

Old Navy
In 2021, our legacy partner Old Navy had a record-breaking Back2School donation drive, raising over $2 million dollars for our partnership in only seven days. This money supported This Way ONward, a program that provides job access for teens through workforce readiness training, mentorship and a career pathway at Old Navy.
**Ross Stores Inc. and Foundation**

For more than 15 years, Ross and BGCA have worked together to help children achieve academic success, build confidence and lead healthy lives. Ross sponsors Power Hour, BGCA’s homework help program, that was implemented in more than 93% of Clubs in 2021. Power Hour has benefited millions of Club kids over the years and was invaluable to youth navigating learning challenges due to the pandemic. Ross also provides college scholarships, raises critical funds for Clubs in stores, and hosts local Clubs at grand opening events for new stores.

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**The UPS Foundation**

Since 2009, more than 65,000 Club teens and novice drivers have learned industry-leading UPS defensive driving skills and passenger safety guidelines through UPS Road Code. In 2021, The UPS Foundation’s support extended far beyond road safety to support Boys & Girls Clubs’ journey to racial equity.
### $1,000,000 - $1,999,999
- Buffalo Wild Wings Foundation
- Chips Ahoy!
- Comcast Corporation
- Cox Communications, Inc.
- Eugene and Ruth Freedman Family Foundation
- Family Dollar
- Papa John's Foundation
- Planet Fitness (World HQ)
- Raytheon Technologies
- Thermo Fisher Scientific
- Truist (formerly SunTrust)
- U.S. Cellular
- Unilever U.S. Corp. Giving Foundation

### $500,000 - $999,999
- Aaron’s Inc.
- Adidas America, Inc.
- Allstate Foundation
- Amerisource Bergen Drug Company
- Apple, Inc.
- Comic Relief, Inc.
- Fluor Corporation
- Foley & Lardner LLP
- Justin J. Watt Foundation
- L.L.Bean, Inc.
- LoanDepot
- Lowe’s Companies, Inc.
- Michaels Stores, Inc.
- Murphy USA
- NFL Foundation
- NoVo Foundation
- Office Depot, LLC
- Reebok International Ltd.
- Robertson Foundation
- Shoe Carnival, Inc.
- Starbucks Coffee Company
- The Benevity Community Impact Fund
- Unilever Bestfoods
- Walmart Foundation
- Whirlpool Corporation

### $300,000 - $499,999
- AT&T
- Balfour MaClaine Futures, Inc.
- Cox Foundations
- CVS Health
- Dollar Tree
- Jimmy John’s Foundation
- Kids Foot Locker
- Leslie’s, Inc.
- Lexus
- Power Crunch (BNRG, Inc.)
- Puma SE
- The J.M. Smucker Company
- The PNC Financial Services Group
- The Wallace Foundation
- Verizon Wireless (Operations HQ)
- Wayback Burgers
- Willard E. Smucker Foundation

### $100,000 - $299,999
- AAA - The Auto Club Group
- AEG
- Altice USA (HQ)
- Aramark
- Banfield Pet Hospitals
- Charities Aid Foundation America
- Citi Foundation
- Colorado Health Foundation
- Continental Mills
- Cricket Wireless
- Crowe LLP
- Dell, Inc.
- Deloitte (NY)
- DeVry University
- Disney Worldwide Services, Inc.
- Edelman Financial Engines
- FedEx
Franklin Templeton Investments  
Fresenius Medical Care  
Gap, Inc.  
Gearbox Publishing San Francisco  
Goldman, Sachs & Co.  
Huskins-Harris Business Management  
IDEX Corporation  
Instacart  
Jack and Stephanie Stahl Foundation  
Keurig Dr Pepper  
Kimberly-Clark Corporation  
Knorr  
KPMG LLP  
Mattel Children’s Foundation  
McDonald’s Corporation  
MetLife Foundation  
Michael Phelps Foundation  
Microsoft Corporation - Headquarters  
Morgan Stanley Global Impact Funding Trust, Inc.  
Neiman Marcus  
New York Life Foundation Northwest Area Foundation  
Papa Murphy’s Pizza  
RaceTrac  
Rent-A-Center  
Robert Half  
RSM US LLP  
Shawn Carter Enterprises, LLC  
Silver Lake Partners  
Spin Master  
SQ Medical  
The Annie E. Casey Foundation  
The Boeing Company  
The Capital Group, Inc.  
The Community Foundation of Western North Carolina  
The David and Lucile Packard Foundation  
The JM Foundation  
The Rachael Ray Foundation  
The ZAC Foundation for Children’s Safety  
Toyota Motor North America  
U.S. Auto Sales  
USD Group, LLC  
Verizon Foundation  
Your Cause LLC  

$50,000 - $99,999  
Activision Blizzard  
Adobe Systems Incorporated  
AF Group  
Amazon Smile  
Ancestry  
Archer Daniels Midland Company  
BakerHostetler  
Bank of America Corporation  
BNSF Railway Company  
Carter’s, Inc.(HQ)  
Charitable Adult Rides & Services, Inc. (CARS)  
Chevron Corporation  
Choice Hotels  
International, Inc.  
Citi Corporate & Investment Banking  
Cushman & Wakefield (NY)  
Dole Food Company, Inc.  
EHS Partners  
Electronic Arts, Inc.  
EY (Ernst & Young) - IL  
Facebook  
Fidelity Charitable  
First Advantage (GA)  
FOX Sports  
FrontStream (Truist)  
Gill Foundation  
Illinois Tool Works, Inc.
Kampeter Family Foundation
Kellogg USA, Inc.
L Brands Foundation
Luminate Publishing Ltd.
Molex Incorporated
MUFG Bank
National Hockey League Foundation
Oracle Corporation
Oxford Industries Foundation
Polaris Industries, Inc.
Quadra Productions, Inc.
RBC Capital Markets
ROTH Capital Partners
SAP America, Inc.
Schwab Charitable
Sony Electronics Inc.
Southern Company
Starz24
T. Rowe Price for Charitable Giving

Tammiss Day Foundation
The Reinberger Foundation
The TJX Foundation, Inc.
The UK Online Giving Foundation (UKOGF)
Truenorth Energy LLC
UBS Financial Services, Inc.
Vanguard Charitable
Wachtell, Lipton, Rosen & Katz
Wells Fargo Bank

$10,000 - $49,999
A&C Ventures
Aaron’s Foundation, Inc.
ABH
ABM Industries
ABT Electronics
Accenture LLP
Accenture, Inc.
ACE Community Fund
Ahold USA

Alice L. Walton Foundation
Amazon.com
AMC Networks
Amsted Industries Incorporated
Anonymous
Atlanta Braves
Atlanta Gas Light Company
Atmos Energy Corporation
Avaya
B&H Photo
BAML
Bank of America
Bank of America Charitable Gift Fund
Bank of the West
Barclays Investment Bank
Barrett Business Services, Inc.
Better Man Ministries, Inc.
Betterment

Black & Veatch
Blackrock
Bloomberg Philanthropies
BMO Capital Markets
BMO Harris Bank
BNSF Railway Foundation
BodyArmor
Bourbon Charity
Bridgepointe Technologies
Brunswick Corporation
Bytedance, Inc.
Camden Living
CBRE-TX
CCC Intelligent Solutions
Champion Charities
Charles Schwab Corporation
Chick Fil A
CoBank, ACB
CohnReznick
Columbia Sportswear
<p>| Commscope | EY (Ernst &amp; Young) - CA | Haynes and Boone, LLP | Kinley Construction Group, Ltd. |
| ConocoPhillips | EY (Ernst &amp; Young) - TX | HBO Home Box Office | Koch Companies Community Fund |
| Cox Automotive | Fanduel Group | HDR Engineering | |
| CRY America, Inc. | Fidelity Brokerage Services LLC | HMT Associates | Landry Family Foundation |
| Curacao | Fidelity Investments | Home Depot Foundation | LaserAway |
| CVC Advisors (U.S.), Inc. | First American Title Insurance Company | Hyla Mobile | Latham &amp; Watkins |
| Deloitte (CA) | First Data Corporation | Independence Realty Trust | Levi Strauss &amp; Co. |
| Deloitte (IL) | Gannett Foundation | Inmar, Inc. | Lids |
| Deutsche Bank | Gargasz Enterprises | Intel Corporation | Lilly Pulitzer |
| DHL Supply Chain | GATX Corporation | Invariant | Lockton Insurance Brokers Inc. |
| Discovery Land Company Foundation | Georgia Power Company | J. W. &amp; Ethel I. Woodruff Foundation | Longo Toyota |
| Domtar, Inc. | Gibson, Dunn &amp; Crutcher (Headquarters) | Jefferies Group, LLC | Lotito Foods, LLC |
| Dove Men + Care | goHenry, Inc. | JELS Company LLC | Lovesac Co |
| DSW, Inc. | Goldman Sachs Gives | Jewish Federation of Metropolitan Chicago | MaryJo Anderson |
| Eastdil Secured | Goldman Sachs Philanthropy Fund | John W. Anderson Foundation | Morgan Stanley |
| Edison International | GP Cellulose | JP Morgan Financial | Murphy USA Charitable Foundation |
| Edward K. Straus Fund | Grand Rounds | Kaiser Permanente | National 4-H Council |
| EMCOR Group | Graystone Consulting Foundation | Kansas City Southern Industries | National Basketball Association |
| Emerson Charitable Trust | | | |
| EPIX | | | |</p>
<table>
<thead>
<tr>
<th>National Basketball Coaches Association</th>
<th>Roark Capital</th>
<th>Tech Data Corporation</th>
<th>Univision Communications, Inc.</th>
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<tbody>
<tr>
<td>NBCUniversal Media LLC</td>
<td>RSM US Foundation</td>
<td>Technicolor</td>
<td>UPS</td>
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<tr>
<td>Network For Good</td>
<td>SEMA Construction, Inc.</td>
<td>The CW Network</td>
<td>Walgreens Boots Alliance</td>
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<tr>
<td>Oxford Industries, Inc.</td>
<td>Seyfarth Shaw LLP</td>
<td>The Inspire Brands Foundation (Arby’s Foundation)</td>
<td>Wells Fargo</td>
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<tr>
<td>Payne Stewart Kids Golf Foundation</td>
<td>Sherman &amp; Howard LLC</td>
<td>The Joint Chiropractic</td>
<td>WePay</td>
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<tr>
<td>PayPal</td>
<td>Shutterfly, Inc.</td>
<td>The Ludwig Family Foundation, Inc.</td>
<td>WESCO</td>
</tr>
<tr>
<td>PGA Tour, Inc.</td>
<td>Sonance Foundation</td>
<td>The Minnie Miracle Foundation</td>
<td>Whisper Rock Golf, LLC</td>
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<tr>
<td>Plastipak Packaging</td>
<td>Southern Company Charitable Foundation, Inc.</td>
<td>The Redwoods Group Foundation, Inc.</td>
<td>White &amp; Case LLP</td>
</tr>
<tr>
<td>QUALCOMM Incorporated</td>
<td>Starz Entertainment Group</td>
<td>The San Francisco Foundation</td>
<td>William Blair &amp; Company</td>
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<tr>
<td>Quest Diagnosis</td>
<td>Sterling Crane, Inc.</td>
<td>TisBest Philanthropy</td>
<td>Wilson &amp; Company</td>
</tr>
<tr>
<td>Quirch Foods</td>
<td>Stripe</td>
<td>T-Mobile Foundation</td>
<td>Wolverine Worldwide, Inc.</td>
</tr>
<tr>
<td>Railserve, Inc.</td>
<td>Sunquest Information Systems</td>
<td>Tusk Holdings</td>
<td>ZT Corporate</td>
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<td>Raymond James Global Account</td>
<td>SurveyMonkey</td>
<td>U.S. Bank</td>
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<td>Red Lobster</td>
<td>Synchrony - CT</td>
<td>U.S. Bank Foundation</td>
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</tr>
<tr>
<td>Richard Nelson Ryan Foundation</td>
<td>T. Marzetti Company</td>
<td>U.S. Charitable Gift Trust</td>
<td></td>
</tr>
<tr>
<td>Riverview Trust Company - Oregon Office</td>
<td>TD Securities</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Sustaining Our Financial Strength

BGCA’s financial strength comes from the dedication and generosity of our donors and supporters. In 2021, our generous donors contributed $310.2 million in total gift support, with $75.4 million of private funding passed through to local Clubs. And more than $283 million in government funding was passed through to Clubs and State Alliances, an all-time record that enabled Clubs to help meet the needs of their local communities. Our subsidiary 501(c)(4) State Alliances operate in 47 states, partnering with local organizations to address the most pressing issues facing youth in that state, region and our country. The Alliance structure gives Clubs a strong, unified voice, while driving change through partnerships with state governments and other partners.

While many national nonprofits rely heavily on membership dues from local organizations, only 3.5% of BGCA’s total revenue comes from membership dues. At the same time, BGCA focused on prudent cost management and ensured the most effective use of our resources, increasing the percentage we spend on program services for Clubs from 88.5% in 2020 to 90.3% in 2021.

Our generous donors contributed $310.2 million in total gift support in 2021.
CONSOLIDATED INCOME & EXPENSES

All numbers are in thousands.

<table>
<thead>
<tr>
<th>GIFT SUPPORT</th>
<th>INCOME</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>80,593</td>
<td>22.2%</td>
</tr>
<tr>
<td>Corporations</td>
<td>83,359</td>
<td>23.0%</td>
</tr>
<tr>
<td>Foundations</td>
<td>12,936</td>
<td>3.6%</td>
</tr>
<tr>
<td>Special events</td>
<td>8,694</td>
<td>2.4%</td>
</tr>
<tr>
<td>Trust funds</td>
<td>1,585</td>
<td>0.4%</td>
</tr>
<tr>
<td>Public grants (govt. grants)*</td>
<td>123,061</td>
<td>34.0%</td>
</tr>
<tr>
<td><strong>Total Gift Support</strong></td>
<td><strong>310,228</strong></td>
<td><strong>85.6%</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>OTHER REVENUE</th>
<th>INCOME</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dues from Clubs</td>
<td>12,270</td>
<td>3.4%</td>
</tr>
<tr>
<td>Investment return</td>
<td>38,972</td>
<td>10.8%</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>763</td>
<td>0.2%</td>
</tr>
<tr>
<td><strong>Total Other Revenue</strong></td>
<td><strong>52,005</strong></td>
<td><strong>14.4%</strong></td>
</tr>
<tr>
<td><strong>Total Support and Revenue</strong></td>
<td><strong>362,233</strong></td>
<td><strong>100.0%</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PROGRAM SERVICES FOR CLUBS</th>
<th>EXPENSES</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>On-site assistance to member Clubs</td>
<td>144,708</td>
<td>47.8%</td>
</tr>
<tr>
<td>Leadership training and development of youth programs</td>
<td>128,830</td>
<td>42.6%</td>
</tr>
<tr>
<td><strong>Total Program Services</strong></td>
<td><strong>273,538</strong></td>
<td><strong>90.4%</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SUPPORTING SERVICES</th>
<th>EXPENSES</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fundraising</td>
<td>14,663</td>
<td>4.8%</td>
</tr>
<tr>
<td>Management and general</td>
<td>14,562</td>
<td>4.8%</td>
</tr>
<tr>
<td><strong>Total Supporting Services</strong></td>
<td><strong>29,225</strong></td>
<td><strong>9.6%</strong></td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>302,763</strong></td>
<td><strong>100.0%</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th>NET ASSETS</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Without donor restrictions</td>
<td>180,911</td>
<td>37.1%</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>307,373</td>
<td>62.9%</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>488,284</strong></td>
<td><strong>100.0%</strong></td>
</tr>
</tbody>
</table>

*Of this, $110,010 was passed through to certain affiliated local member Clubs
Leading the Way Forward

It takes collaboration across multiple sectors, industries and communities to lead an organization that supports thousands of Boys & Girls Clubs across the country and on U.S. military installations worldwide. Fortunately, some of America’s most effective leaders, many of whom were Club kids in their youth, serve as national Governors and Trustees. These leaders have been instrumental in supporting our organization’s mission. Their dedication and guidance help us reach millions of young people, every day.

LEADER SPOTLIGHT
Tom and Karen Falk
Over the years, Tom and Karen Falk have been dedicated supporters of Boys & Girls Clubs of America. Tom and Karen are also thoughtful investors who want to create a lasting impact. Their endowed scholarship will ensure that the “Southwest Youth of the Year” winner will always receive a scholarship.

“Karen and I have met so many terrific young people over the years through Youth of the Year,” Tom Falk said. “We are thrilled to be able to support one of these talented people through this endowed scholarship.”

Their permanent BGCA endowment is a gift that will provide benefits to our youth, Clubs and mission—for many years to come. BGCA is dedicated to ensuring a stable, secure future for our youth by maintaining key programs, leadership and systems, especially during difficult economic times when our youth and families need us most. This endowment will help us do just that! It will also continuously provide substantial, consistent and permanent funding to support our leadership, annual program costs, specific areas of donor interest and the needs of our Clubs.
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**Ambassador

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HMSHost

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Serge Matta
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Hiebing

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Saris

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Founder  
The ZAC Foundation for Children’s Safety

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Senior Vice President, Sales  
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Partner, U.S. East Region Markets and Business Development  
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Senior Advisor  
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Professional Fighters League

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Kevin Boyle  
SVP Commercial Real Estate/ Western Region  
Citizens Bank

Ginnie Carlier  
Partner  
EY (Ernst & Young) - CA

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Vice President  
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Sony

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Philanthropist

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Founder, CEO  
Generation Tux

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Papa John’s International

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GM, President and CEO, Atlanta Gas Light and Chattanooga Gas  
Georgia Power Company

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Diaz-Verson Capital Investments

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Retired President  
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2021 ANNUAL REPORT

Boys & Girls Clubs of America

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Fazio Golf Course Designers, Inc.

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**LONNIE JOHNSON**
President & CEO
Excellatron

**RON JOHNSON**
Professor, Industrial and Systems Engineering
Georgia Tech

**BEAU LAMBERT**
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Korn Ferry

**TOM LONG**
Founding Partner
Bridger Growth Partners

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**MONIQUE MOSLEY**
Founder
Always Believing Foundation

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National Football League

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**ROMAINE SEGUIN**
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UPS

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Comcast, Central Division

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Michael’s

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Chairman & CEO
ZT Corporate

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President and CEO
Murphy USA

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Former Partner
PriceWaterhouseCoopers LLP

David Dunning**
VP, Corporate Development and Market Strategy
USD Group LLC

Hunt Harper**
VP, Wealth Management, Private Wealth Manager
Merrill Private Wealth Management

Karen Ideno
VP, Sales, Product & Marketing
Mazda Financial Services/Private Label
Toyota Financial Services

Charlotte Jones
EVP and Chief Brand Officer
Dallas Cowboys

Nathan Kroeker
Former President & CEO
Spark Energy

George Kronenberg III
President
Downstream Investments

Clint Murchison, III
President
Tecon Corporation

Rick Nagel
Managing Partner
Acorn Growth Companies

Kyle Pittenger
SVP of Talent Solutions
The Pinnacle Group

Mike Wheeler
SVP of Supply Chain and CPO
Fluor Corporation

Thomas Williams
Group Vice President, Consumer Products
BNSF Railway Company

Colette Young
President
ExecuMat