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It is with great pride and gratitude we review the progress and momentum Boys & Girls Clubs of America (BGCA) achieved in 2019. Thanks to the generosity of our supporters and partners, we have a lot to celebrate. In 2019, Boys & Girls Clubs across the country provided safe places and impactful experiences for 4.6 million kids and teens. Collectively, we expanded the reach of Clubs’ life-changing services and experiences, with daily attendance growing to an all-time high of 467,000 from 460,000 in 2018. We ended 2019 operating 4,738 Club sites — the most in the history of Boys & Girls Clubs.

Significant achievements were made in several key areas through our focus on strengthening local Clubs, improving program quality, advocating for youth development and reaching more youth. As we always do, we led with safety. Maintaining our sacred promise to ensure the safest possible environment for young people is our number one priority, and toward this goal, we introduced new trainings and digital resources that help reduce and respond to incidents and keep youth and staff safe during emergencies.

2019 was also an exciting year for launching initiatives that optimize how Clubs operate in order for staff to spend more time serving youth. We developed and began piloting MyClubHub, a streamlined common Club management system that delivers operational efficiencies and real-time data on what’s working in Clubs, helping to deliver the highest quality programs and experiences.

In addition, BGCA joined Clubs, supporters and youth themselves to elevate youth's most pressing needs at all levels of government with the launch of our Agenda for America’s Youth. This inaugural advocacy platform rallies us around the top issues and solutions impacting our nation’s youth, using the strength of our collective voice to ensure safer childhoods, workforce readiness and other positive outcomes for kids and teens across the country.

These efforts reflect the commitment Boys & Girls Clubs make to youth, parents and guardians, investors and the communities they serve to close the opportunity gap for those who need us most. Your support is vital to making all of this happen. Thank you, once again, for your ongoing dedication to the safety and success of America’s youth.

David Seaton
2019-20 Chair, Board of Governors

James L. Clark
President and CEO
WHATEVER IT TAKES TO BUILD GREAT FUTURES

Today’s kids have more paths to success than ever, but they also deal with more challenges, more risks, more dangers. For 160 years, Clubs have committed themselves to doing more for America’s youth. To doing whatever it takes to empower kids to imagine and achieve great futures, guiding, supporting and advocating for them as they grow into their best selves.

We believe it takes an army of skilled staff, a safe environment, high-quality programs and positive experiences to ensure kids have a great future.

90% of Club members say they could go to staff for help in a crisis.

Source: BGCA’s 2019 National Youth Outcomes Initiative
We believe all youth should have access to the opportunities and experiences they need to succeed no matter who they are, where they live or what circumstances surround them.

4,738 chartered Boys & Girls Clubs serve kids and teens, including:

- 1,946 school-based Clubs
- 1,104 Clubs in rural areas
- 205 Clubs on Native lands
- 1,946 school-based Clubs
- 284 Clubs in public housing communities
- 497 BGCA-affiliated Youth Centers on U.S. military installations worldwide

467,000 youth attend a Boys & Girls Club on a typical day.

4.59 million youth are served annually.

42% are Club members who participate in regular programs and services offered.

58% are non-members from local neighborhoods who participate in community outreach programs, activities and special events.
We’ve made it our mission to enable all young people, especially those who need us most, to reach their full potential as productive, caring, responsible citizens, and we won’t rest until we achieve it for this and every generation to come.
Closing the Opportunity Gap for America’s Youth

While our expansive reach and impact are making a difference, the need remains great. Every day, youth face societal inequalities, personal challenges and other barriers to their success. We’re mobilizing our staff, volunteers, partners and advocates to level the playing field for our nation’s youth.

**GREAT FUTURES 2025**

Great Futures 2025 is our plan to ensure all young people can access opportunities and experiences to help them build great futures. BGCA aspires to:

1. **Provide access** to quality out-of-school-time programs for millions of youth.

2. **Increase equity** by delivering Club experiences that ensure every member has the resources and skills they need to reach their full potential.

3. **Ensure all Boys & Girls Clubs provide members with a safe environment** where their social, emotional and physical development can thrive.

To accomplish these goals, we are strengthening local Clubs, improving program quality, advocating for youth development and reaching more youth wherever they are. As this annual report shows, we made significant progress on all fronts in 2019. Together, we’re closing the opportunity gap for America’s youth. We can and will change the trajectory of millions of young lives in this country, preparing them to become innovators, leaders and problem-solvers who will shape our world.
A Club is so much more than a place to be after school and in the summer. It’s a safe, fun place to relax away from the pressures and challenges some kids face every day at school, at home or in their neighborhood. A place for youth to dance, play sports and get help solving a math problem or writing a résumé. A place to learn, grow, lead and go further than they ever imagined. That’s why it’s so important to have the strongest Clubs possible.
BGCA supports Clubs by:

- Driving key **safety** initiatives
- Providing evidence-informed, **high-quality programming**
- Empowering Clubs to **gather and apply data** to inform decisions
- Cultivating world-class **leadership**
- **Training Club staff** in youth development, management, advocacy and more
- Growing Clubs’ capacity to **increase and manage resources**

By strengthening our more than 4,700 local Clubs, we can catalyze their transformative work with youth at a national level, providing the solid foundation great futures are built on every day.
Nine-year-old Sabrina was coming home from school when shots rang out. Blood spilled on the concrete; the street was riddled with shell casings. The scene was chaotic and terrifying, but she knew where to go. She burst through the doors of the Visitacion Valley Clubhouse in San Francisco and immediately found comfort in Rebecca, a behavioral health specialist. It was only then she knew she was safe.

“The Club was the one place I could escape the crossfire and senseless gun violence in my community,” she later recounted. “The Club was always my refuge, but it would take me years to understand just how much I needed it growing up.”

The Club was a true safe haven for Sabrina, and under the watchful eye of caring youth development professionals, she thrived. She found the strength to rise above her circumstances and grew to become a leader in her Club and community. In 2019, her accomplishments, character and commitment to creating a more equitable world led to Sabrina being named BGCA’s National Youth of the Year, spokesperson and advocate for all our nation’s youth.

Today, she is studying at Barnard College of Columbia University, working toward her dream of becoming a civil rights attorney and U.S. congresswoman. “Thanks to the Club, I’m ready to make a difference in the world,” Sabrina says. As always, her Club family is right behind her, cheering her on every step of the way.
Stories like Sabrina’s remind us of the critical importance safety has in a child’s growth and development. Since the first Club opened its doors in 1860, it has been our absolute imperative to provide physical and emotional safety to youth. For some kids, their Club may be the only safe space they have access to. BGCA helps ensure child and Club safety through mandatory background checks, ongoing safety assessments, a dedicated incident response team and more. On an ongoing basis, we strengthen our safety policies, equip Clubs with research-informed resources, train staff and provide Clubs with expert guidance and responsive national support.

In 2019, BGCA advanced safety by:

- Launching an updated sexual abuse prevention training for Clubs.
- Piloting and introducing LiveSafe, a secure, mobile two-way safety communications platform that gives Clubs an immediate path to communicate critical safety information to Club professionals, volunteers and the families of members. It was made available to all Clubs by the end of 2019.

Our commitment to doing what’s best for kids and teens is unwavering. Because every child deserves a safe environment to grow up in, and we will not rest until every child has one.

In 2014, the community of Ferguson, Missouri, was shaken by the tragic death of Michael Brown. All eyes in our nation were on the community as they grieved the loss and searched for answers to help youth and residents. A spotlight was put on the area that elevated a critical need for new services and resources to shape a brighter future for a generation fraught with conflict and uncertainty.

Boys & Girls Clubs of Greater St. Louis, led by its longtime president Flint Fowler, took immediate steps to support the Ferguson community. They opened Club sites in middle schools, created additional community events and began plans for a state-of-the-art Boys & Girls Club Teen Center to serve a population that desperately needed safe places, positive mentors and life-enhancing programs.

In October 2019, their vision became reality with the opening of Boys & Girls Clubs of Greater St. Louis Teen Center of Excellence, just blocks from where the tragedy took place. Today, the stunning 27,000-square-foot facility is a beacon of hope for young people in the community, projected to serve more than 1,500 teens in a year. It remains a shining example of how Clubs do whatever it takes to empower the youth who need us most to build great futures.
We believe every kid has what it takes. The mission and core beliefs of Boys & Girls Clubs fuel our commitment to promoting safe, positive and inclusive environments for all. Boys & Girls Clubs of America supports all youth and teens — of every race, ethnicity, gender, gender expression, sexual orientation, ability, socio-economic status and religion — in reaching their full potential.
Making Time for What Matters

In 2019, BGCA began piloting MyClubHub, a digital Club management platform designed for Clubs, by Clubs. A group of 700+ Club professionals assisted in the brainstorming and design of the platform, with the goal of transforming how Clubs leverage data to improve youth outcomes, simplifying parent communications and empowering strategic decision-making. A universal all-in-one system — a first for the Boys & Girls Club enterprise — MyClubHub will relieve administrative burdens so staff can focus on meeting the needs of youth.

MyClubHub in Action

- **Quelling Front Desk Chaos**: Imagine a Club’s front desk at 3 p.m. Kids arriving by the busload, phone ringing off the hook. Stephanie’s mom is on hold, waiting to ask if her daughter has arrived safely. Carla, who’s staffing the front desk, is answering call after call while greeting and checking youth in, giving a Band-Aid to a kid with a papercut and explaining to a new member where he should go next. With MyClubHub, Stephanie’s mom would quickly log on to the MyClubHub parent portal and find the information she needs stored securely online. And Carla would be free to spend more time and attention checking in youth, addressing their needs and getting them where they need to be, improving their Club Experience.

- **Putting Good Data to Good Use**: Imagine Club director David starts to notice a trend in reports he regularly runs through MyClubHub. He knows the Media Making program was redesigned to teach critical thinking and notices youth who attend when Donna runs the program show significantly better critical thinking skills than those who attend with other instructors. The data prompts David to research a little further, and he discovers Donna is choosing different activities than her peers. He shares the results with staff and encourages them to try the same activities. Sure enough, MyClubHub’s survey and assessment data shows critical thinking skills shoot up after the change. David’s Club not only learns how to most effectively build skills through Media Making but also shares that information with BGCA to continue to assess and improve the program for every young person who participates in it across the nation.

- **Keeping Up with Kids in Need**: With so many young people and so much going on, it can be hard to notice every absence. Imagine Tyler, a quiet kid who used to attend the Club regularly, hasn’t been in for three weeks. Juan, an assistant director, knows he hasn’t seen Tyler around as much, but when MyClubHub alerts him to how long it has actually been, he springs into action. Juan calls Tyler’s parents and learns he hasn’t seen Tyler around as much, but when MyClubHub alerts him to how long it has actually been, he springs into action. Juan calls Tyler’s parents and learns they’re going through a divorce and everything else has fallen by the wayside. Juan works with both parents to find a way for Tyler to come back on a consistent basis. And when he returns, Juan welcomes Tyler with open arms. His Club family helps him deal with the difficulty he’s experiencing at home and makes sure he gets the attention and support he needs.

In 2019, two early cohorts were selected to participate in the pilot, and by the end of the year, MyClubHub went live in its first Club.
Every program, practice, resource and opportunity at Boys & Girls Clubs is aimed at one goal: helping youth achieve the best possible outcomes in life. It is our imperative to ensure every young person who enters a Club has the highest-quality Club Experience — where they feel physically and emotionally safe, receive support and recognition from caring adults who set expectations for them, enjoy new experiences, have fun and feel a sense of belonging.
The Value of a High-Quality Experience

Since 2011, BGCA has measured Club members’ experiences and perceptions through our National Youth Outcomes Initiative survey, one of the world’s largest private data sets on kids and teens. Over the past several years, data analysis has shown a consistent pattern: when kids and teens have high-quality experiences, they achieve stronger academic, character and health outcomes. This has proven true for youth over and over, regardless of age, identity or Club. Members who attend regularly and have a high-quality Club Experience are:

- **38% more likely** to be on track to graduate from high school on time (ages 16+)
- **42% less likely** to get into a physical fight (ages 16+)
- **47% more likely** to volunteer on a monthly basis (ages 13-15)
- **44% more likely** to believe schoolwork is meaningful (ages 9-12)

We ensure programming and practices support the highest quality experiences and outcomes through a formalized Continuous Quality Improvement (CQI) process adapted for youth development. This cyclical, ongoing process encourages continuous improvement through three phases — Assess, Plan and Improve. This approach is effective because it pairs defined, observable practices with safe, supportive, engaging environments to help youth reach their full potential.

While the CQI process is implemented at the Club level, BGCA advanced quality in 2019 by:

- Integrating elements of the David P. Weikart Center for Youth Program Quality’s industry-proven Youth Program Quality Intervention into our programming, training, coaching and measurement.
- Providing new trainings for frontline staff aligned with National Afterschool Alliance recommendations for high-quality work with youth to improve practice.
- Launching the National Training Initiative that is slated to put trainers within 50 miles of every Club site in each organization for real-time support and improvement.
- Updating and supporting implementation of national youth programs using the best available research and insights from the field while aligning to Common Core and other national standards.

Infusing Social-Emotional Skill-Building into the Club Day

To develop the next generation of leaders, Clubs help youth build essential social-emotional skills, such as goal-setting and self-discipline. Acquiring these essential skills during critical windows of cognitive development gives kids a firm foundation to build on through adolescence and early adulthood. These valuable interpersonal skills allow individuals to maintain healthy relationships with themselves and others, regulate their emotions and make responsible decisions. And, these competencies are also the most consistently in-demand skillsets by businesses and employers, no matter the job or industry.

Every moment in a Boys & Girls Club is an opportunity to help youth build essential social-emotional skills. Clubs use a multi-faceted approach to building essential skills, which includes embedding social-emotional skills throughout the Club day through informal staff modeling and peer interaction. In addition, Clubs explicitly teach and practice social-emotional skills through a suite of targeted national programs developed by BGCA and augmented with locally available experiences tailored to each Club’s unique needs.
Updating Our Programming

In 2019, BGCA updated programs across our priority outcome areas of Academic Success, Good Character & Citizenship, and Healthy Lifestyles to intentionally focus on social-emotional development:

**Academic Success**
- **Diplomas 2 Degrees** prepares teens to begin their post-secondary education, making connections between their interests and future career paths.
- **Summer Brain Gain** combats learning loss that occurs over the summer and has helped young people achieve gains between school years.
- **Power Hour Middle School** provides homework help, tutoring and activities to help youth become self-directed learners.
- **Youth Arts Activity Guide** inspires youth to explore, create and express themselves through visual, performing, digital and applied art.

**Good Character & Citizenship**
- **Torch Club** provides opportunities for members to have a positive impact on communities through service projects.

**Healthy Lifestyles**
- **Triple Play Healthy Habits** helps youth develop skills, confidence and motivation to make nutritious choices that support overall health.
- **Triple Play Daily Challenges** promotes becoming more physically active through a variety of games, cooperative activities and sports.
- **Triple Play Social Recreation** builds social-emotional skills in the gamesroom and beyond that a young person needs to make positive life choices.
When Anika, Asalbonu, Mariam and Divya first started exploring computer programming at the Teen Tech Center of their Boys & Girls Club, they had no idea it would take them from their New Jersey community to the heart of Silicon Valley. But that’s exactly where they found themselves in May 2019.

Months earlier, the four of them took on Facebook’s national Engineer for the Week challenge. Using skills and knowledge learned at the Club, they worked together to design and code an app to raise awareness about environmental issues. Now, chosen as finalists, they stood ready to compete with 19 other teams at the finalist summit at Facebook headquarters.

They were given a day and a half to create an entirely new game for a social justice cause, develop a presentation, answer questions and give a two-minute pitch to the judges. The brainstorming began, and soon they were coding “Ticket to Safe Haven,” a game to raise awareness of the Syrian refugee crisis.

Because they had gained not only technical skills but also social-emotional skills such as teamwork and problem-solving at the Club, the four worked quickly, creatively and collaboratively together. At the end of the night, each of the four young women had a medal around her neck, a first-place trophy in her hands and a grin on her face. Their once-in-a-lifetime experience began with skills they developed and opportunities they found at their Club.

**CODING A PATH TO SUCCESS**

**Getting Youth Ready for Work and Life**

High-quality program implementation is proven to dramatically increase skill acquisition and help youth apply skills in real-life settings, like a workplace. Developed in 2019, BGCA’s new workforce readiness strategy outlines a skills-based approach that spans all programs in the Club, including developmentally appropriate experiences for kids as young as 6.

Through formal and informal experiences, Clubs help youth build skills that are transferrable across industries. Essential social-emotional skills lay the foundation for employability skills, such as time management. Additionally, Clubs provide opportunities to explore careers through work-based learning experiences like internships, pre-apprenticeships and first jobs, opening members up to exciting possibilities that lie ahead.
When the Blue CanTEEN food truck pulled up at the tennis tournament, hungry attendees lined up in no time. Word had gotten around the South Florida community about the gourmet burgers and other delectable meals and snacks made fresh in the mobile kitchen. But the truck’s workers were what truly set it apart — teens from the neighborhood Boys & Girls Club, like 18-year-old Jonathan.

Through the Junior Staff program, Jonathan worked on the Club’s food truck since it first rolled onto the scene in 2015. He and 36 more Club members earned their food handler’s ServSafe Certification from the National Restaurant Association. While not all of them plan to pursue culinary careers, the experience has taught them valuable skills including responsibility, teamwork and customer service.

Out in the community, Jonathan interacts with people of all ages and backgrounds. While he loves the social aspect of working the food truck, he’s no stranger to the kitchen back at the Club either. During the school year, he reports to the Club kitchen after class and preps meals alongside two chefs to serve the 500 Club members who eat dinner there each school night. Because of his experience, he’s ready to take charge of his future, and with his newfound skills and confidence, there is no doubt he will.
Imagine a world where every candidate in every local, state and federal election campaigned on their agenda for America’s youth, putting forth how they would prioritize the needs of kids and teens when policies are written. Imagine that youth in our most vulnerable populations were listened to, believed in and championed by community leaders — that their voices were effective, respected and truly represented at all levels of government.
Thanks to the tireless work of our advocates, BGCA got closer to making that world a reality in 2019 by securing critical funding; influencing policy change at all levels of government; building the capacity of our national organization, State Alliances, local Clubs and youth to advocate; and building local and national partnerships to increase our collective impact.

Advancing Our Agenda for America’s Youth

In 2019, BGCA publicly launched our Agenda for America’s Youth, an inaugural advocacy policy platform focusing on the most critical issues and solutions impacting our nation’s youth. The Agenda for America’s Youth leverages partnerships with policymakers, schools and industry thought leaders to elevate out-of-school time as the vehicle to accomplish safer childhoods, health and wellness, workforce preparedness, education and leadership development, resulting in equity and inclusion for all young people.

Guided by the Agenda for America’s Youth, we have made strides to change policy in order to increase support for out-of-school time. We are already influencing the policy landscape with the successful introduction of new federal legislation, the Youth Workforce Readiness Act of 2019, which has bi-partisan and bi-cameral support.

Fueling Clubs’ Work

One of the most important ways advocates contribute to Clubs is by helping to secure government funding for the programs, experiences and lifesaving services Clubs provide. Closing out the year, we secured $217 million, with $69.6 million from federal and direct service sources. We reached a record $147 million from State Alliances. BGCA saw funding increases in multiple critical funding streams for Clubs in 2019, including:

- **21st Century Community Learning Centers (21st CCLC):** As the only federal funding source dedicated exclusively to out-of-school–time education programs, 21st CCLC equips Clubs nationwide to provide academic support and enrichment programs, STEM activities, tutoring and physical activities before and after school and over the summer.

- **National Youth Mentoring Initiative:** Administered through the Department of Justice, this initiative supports Clubs’ capacity to provide positive adult mentors who guide youth toward great futures and includes funding targeted for opioid-impacted youth.

- **Youth Workforce Readiness:** With funding from appropriations bills and other key pieces of legislation, Clubs implement programming and experiences that prepare kids and teens for future jobs and careers.
  - BGCA-drafted legislation, the Youth Workforce Readiness Act, was introduced in the Senate and House to create a new program supporting workforce readiness starting as young as age 6.
  - A youth workforce readiness pilot program run through the Department of Labor was appropriated, creating a new grant for national out-of-school–time organizations.

- **National Park Service:** A new cooperative agreement funded a handful of Clubs to implement Ultimate Journey, BGCA’s environmental education and STEM program developed in partnership with the National Park Service.
In April 2019, BGCA hosted the latest in our signature Great Think event series, which convenes leaders across industries and sectors to coalesce around key issues impacting young people. Great Think: Workforce Readiness addressed the widening gap between the needs of employers and the preparedness of workers. Youth, Club leaders, business executives and policymakers strategized on an action plan to ensure young people are well-prepared for career and life. 

With attendees such as Google, Charles Schwab, Comcast, The Hartford, Fluor, Microsoft, Toyota and National Association of Manufacturers, we outlined key findings and actionable solutions in the BGCA white paper, “Building Economic Opportunity: Youth Workforce Readiness.” Through the event, we also built crucial support and laid the groundwork for public policy solutions that prioritize youth workforce development at an earlier age.

We have also worked collaboratively to prioritize out-of-school time at all levels of government:

- **National Days of Advocacy:** BGCA’s annual two-day event set a new attendance record as nearly 200 participants representing 47 states held 265 Capitol Hill meetings on issues including mentoring, child nutrition and workforce readiness.

- **Hill Briefings:** To reach more Hill offices and foster new relationships while educating key players on BGCA issues, we held three separate congressional briefings on workforce readiness and Native youth opioid prevention and resilience. The briefings included remarks from Clubs and community partners.

- **Presidential Boards:** In partnership with the White House, BGCA became the only youth-serving organization appointed to the newly established American Workforce Policy Advisory Board. BGCA also continued its participation in the President’s Council on Sports, Fitness & Nutrition and helped advise on the release of the Council’s National Youth Sports Strategy.
Rallying Our Advocates

Our funding and policy wins would not have been possible without the dedicated engagement of Club advocates in their communities, states and at the national level:

- **457 Clubs** engaged in advocacy year-round
- **550 Club tours** were conducted with state and federal officials
- **44 State Legislative Days** were held by State Alliances
- **6,000 advocates** who receive action alerts through our Catalyst for Change network delivered **over 4,300 messages** to elected officials

While BGCA and Clubs successfully and ardently advocate on behalf of youth, some of our most persuasive advocates are youth themselves as they speak out on the issues that mean most to them. Together, we’re affecting real change for generations to come, empowering all young people across America to build the great futures they deserve.

Timmy was 15 years old when he stood in front of the Pasco County School Board. Lacoochee Elementary School — the school he grew up in, the lifeblood of his neighborhood — was on the chopping block. Along with the Boys & Girls Club across the street, the school had taught him to channel his outspoken nature into leadership. It was a place that worked with his Club to provide crucial services like childcare and meals in the impoverished Florida neighborhood. A place he was now fighting tooth and nail to save.

He gave board members tours of the school, pulled together meetings with county officials and organized Club activities highlighting the community’s children. When Timmy spoke to the school board that day, he spoke from the heart: “Without Lacoochee Elementary School, there is no Lacoochee. Without Lacoochee, I don’t know where I would be today.” The community joined in with an outpouring of support to win over the board and save the school.

Timmy’s triumph is proof that youth are capable of incredible things when we give them the skills they need and the opportunity to shine. That’s why Clubs help youth raise their collective voice in their community, city, state and nation — and why BGCA delivers programming that builds character, citizenship and leadership so that when kids speak, they are also heard.

- **YOUTH VOICE IN ACTION**

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- **YOUTH VOICE IN ACTION**
REACHING MORE YOUTH

To transform generations and achieve the greatest outcomes for youth, it’s vital we reach young people with effective, high-quality youth development practices and programming at an extraordinary scale. Our reach is unparalleled — in 2019, Clubs served 4.6 million youth. However, the need remains great. Each day, 11.3 million youth leave school with nowhere to go, and that number more than triples over the summer to 43 million.
2019 was a foundational year for bringing more youth into the Club. In partnership with local Clubs and guided by our commitment to inclusion, BGCA worked to seamlessly connect youth to the resources and experiences they need, especially in Native, military and rural communities. We amplified our efforts to engage youth digitally and establish dynamic partnerships with public and private institutions locally and nationally.

Engaging Youth Digitally

Since its 2015 launch, BGCA’s digital platform, MyFuture, has become our most powerful tool to reach youth where they are with high-quality digital programming and targeted activities they can complete online while having fun, earning recognition and building critical digital skills.

In 2019, a major infrastructure upgrade enabled MyFuture to work over 30 times faster, greatly increasing our capacity to serve youth digitally in 2020 and beyond. This improvement helped us surpass our goals. By year end, we registered more than 54,000 members, recognized youth with nearly 70,000 digital badges and stars, and trained over 4,000 Club staff to use MyFuture to facilitate digital learning.

Partnering to Expand Our Reach

BGCA and the Salvation Army have long shared a commitment to meeting the needs of youth without discrimination. Since 1960, our organizations have worked together to fulfill that commitment for as many young people as possible. In 2019 alone, 83 Salvation Army Boys & Girls Clubs served 68,000 youth. As our partnership continues to grow, so will our collective impact, ensuring more kids and teens will have great futures to look forward to.

Making a Real Connection in Rural Communities

When Boys & Girls Clubs of the San Luis Valley needed help overhauling their antiquated computer network in 2019, they knew just who to call — 15-year-old Brandon from the Teen Tech Academy, a Club program co-founded by Alamosa High School that teaches computer programming and network design skills.

Brandon began working on the project 10 to 15 hours each week over the summer with the guidance of his program instructor. He first imaged the Club’s computers and eventually created a plan to rebuild the network infrastructure altogether. The Club gained a faster, more reliable system, but Brandon gained something more valuable — the self-confidence to learn new skills and apply them to achieve his goals. He also found a new group of friends to talk computers with, opening a whole new conversation with the Club’s teens, who can now see a pathway to working in tech.

Nationwide, there are more than 1,100 local Clubs in rural areas like Colorado’s San Luis Valley, where the Club serves more than 500 young people within an 8,000-square-mile area. Access to opportunities like IT training can be scarce in rural communities that often lack high-speed internet and experience higher instances of poverty, making computers cost prohibitive. The resources and experiences that Brandon and other kids find at the Club help ensure equity for the rural youth, because where you live shouldn’t determine how far you can go.

THE OPPORTUNITY: For every child enrolled in a rural afterschool program, there are three more on a waiting list.
Manny wasn’t much of a baseball fan. He caught glimpses of games on TV, but his tribe, the Sicangu Lakota Oyate, didn’t have a team to root for, and he just didn’t have much exposure to the sport — that is, until the Boys & Girls Club on his South Dakota reservation encouraged him to join their team.

Being active outside energized Manny, and he quickly learned how good it felt to be part of a team. He was hooked. Though he had to walk three miles each time they had practice, he made it to every one in preparation for the Arizona Diamondbacks’ 21st Annual Inter-Tribal Baseball and Softball Tournament. The tournament was an incredible experience, bringing together tribes from far and wide to compete. For a lot of the kids he met, it was the first time they’d been off their reservation or out of state. And while his team didn’t win the day, the opportunities the Club opened up for Manny gave him a newfound sense of community, social-emotional skills and healthy habits that set him up for a lifetime of success — and nothing’s a bigger win than that.

In 2019, 205 Clubs served 112,000 Native youth representing 130 diverse American Indian, Alaska Native, American Samoan and Native Hawaiian communities. Though these communities disproportionately face barriers to success, Native Clubs drive skill-building as they celebrate the identity, passion and culture of their tribes, empowering Club members with Native-adapted programming and culturally relevant experiences.
**DID YOU KNOW?** More than 70% of military families live in civilian communities “outside the gate” of military installations. In 2019, 550,000 kids and teens were served by BGCA-affiliated Youth Centers on U.S. military installations worldwide. Additionally, 34,000 military youth were connected to Boys & Girls Clubs off installation.

Dasia was attending a goodbye party. Another friend was moving away.

Departures like these were always a challenge for Dasia, but they were also a common occurrence. Her dad served in the Navy, and someone was always coming or going at NSA Norfolk Naval Shipyard, sometimes her dad himself. He had deployed several times throughout her young life, and that was hard on her. Because of this, Dasia’s mother signed her up for the Shipyard’s BGCA-affiliated Youth Center when she was 6.

With the Youth Center as a guiding force in her life, Dasia began to thrive. Surrounded by the care and support of mentors and peers, she developed resiliency to cope with the unique stressors of military life. Soon, she discovered a passion within to serve and advocate for others.

At age 13, she became a Counselor in Training at the Youth Center, helping adult staff plan activities and supervising the younger children. She helped tutor members through the Power Hour homework help program, and she served as vice president of Keystone Club, BGCA’s premier teen leadership program. She grew into a leader, and those around her took notice.

Though all were amazed and proud when Dasia was named 2019 National Military Youth of the Year, no one who knew her was surprised. She is now the voice of military-connected youth nationwide and on U.S. military installations worldwide with a strong sense of purpose. She credits her Youth Center with changing her life: “This is what I’m supposed to be doing. I am supposed to be speaking on behalf of others, being the amplifier for those that can’t say it loud enough and for those who are scared to say it at all.”
Over the years, we’ve rallied together a passionate community of individuals, corporate partners and foundation supporters who have committed themselves to furthering our shared mission. Every day, their many contributions equip young people with the opportunities and resources they need to thrive. Whether providing youth with job shadowing experiences or funding digital programming that connects kids to the Club from anywhere, they help us maximize our impact on youth across the nation, and we are deeply grateful for their exceptional generosity and unflagging support in 2019 and always.
Investing in America’s Future
Every dollar invested in Boys & Girls Clubs returns $9.60 in current and future earnings and cost savings to their communities — that’s $15.7 billion in lifetime benefits to youth, families and our society. Their support increases the earning power of parents now and youth in the future and prevents costly societal expenditures for healthcare, public assistance and incarceration.

INDIVIDUAL DONORS
The generosity, passion and commitment of our individual donors is undeniable. Whether funding a specific area of interest, like workforce readiness, the arts or Native youth, or investing in BGCA’s work as a whole, the impact of their contributions is felt in nearly every community throughout our country. Their partnership makes a true difference for America’s youth.

$5,000,000+
Timothy and Sharon Ubben

$2,000,000 - $4,999,999
Peter and Martha Morse

$1,000,000 - $1,999,999
Russell Ball
Josh Norman

$500,000 - $999,999
Dan Borgen

$100,000 - $499,999
Christopher Abele and Jennifer Gonda
Timothy Armour
Thomas and Sue Fazio
Ron and Christina Gidwitz
Myron Gray
Eugene McQuade
Joe Quaglia
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Jeannette Roessie
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William Scribner
Thomas Shannon
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Drs. Leroy and Melissa Sims
John Solberg
Wick Sollers
Chris Sullivan
Viyas Sundaram
Bruce and Barbara Taylor
Andrew Tennenbaum
Matt Verrochi
Bruce Ward
Martin Waters
Seth Waugh
Raymond and Sandra Wirta
Don Young
Dennison Young Jr.
George and Meryl Young
Kari Yunke
George Zimmer
Harold and Nancy Zirkin
PLANNED GIVING

Many supporters have chosen to make BGCA a part of their legacy through the Heritage Club, our national deferred giving society that recognizes individuals who have named BGCA or a local Boys & Girls Club in their estate plans. Legacy gifts are those made through our supporters’ estates in 2019. These exceptionally meaningful contributions support youth on their journeys to great futures today and for generations to come.

Heritage Club

Barbara Allen
Dwayne O. Andreas
Alan and Laurelle Anspach
Kurt Aschermann
Flora J. Beam
Martin L. Berg
Marsha and Gary Bertrand
Sheila Bunin
Mary Helen Byers
Michael P. Carey
Anthony Carter
Bryan Clontz
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Melissa Fahs
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Moore Gates Jr.†
Ronald and Christina Gidwitz
Jane Gilday
Rick and Susan Goings
Pamela A. Gray
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Adam and Janet Guy
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Brian John Hooper
John and Anne† Hooper
James Hurley
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Dr. Patricia Leavitt
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Elaine Lonergan
Robert B. Lumis
Paula Mackelburg
Stuart McCammon
Mona McCarty
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Peter C. and Martha P. Morse
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Shane O’Neil
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Rob and Stephanie Parker
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James H. Penick
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Linda J. Rahn
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David Reid
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Fred B. Rooney
Peter G. Scotese
Errol† and Jackie Sewell
Dennis Smith
Roxanne Spillett
Jeffrey Starcher
Barbara Stricker
Suzanne and Michael E. Tennenbaum
Mr. and Mrs. John T. Thompson
Timothy Wallace
Josey Barnes Wayman
Gary Wendt
T.C. Williams
Linda Witse
Joan Wingate
Gary York
†Deceased

Legacy Gifts

Catherine Brundage
Dorothy Conkey
Jerry W. Down
Harold Edgar
Charles A. Hamilton
Steven Hilbert
Paul Hollis
Franklin and Mabel Hoyt
Leonard and Eustelle Hudson
James Annenberg La Vea
Zoe MacDonald
David Mahood
John Lincoln Murray
Don Nierling
John Nierling
John B. O’Hara
John Pangborn
Thomas Pangborn
Richard Alan Ragsdale
Michael J. Rinaldi Jr.
James J. Silvin
Mary Ann Stack
Rita-Marie Spaulding Thompson
Theresa C. Walsh
CORPORATE PARTNERS

Our corporate partnerships align the critical work being done in Clubs across the nation with business and corporate social responsibility objectives. Whether inspiring customers to give, engaging employees in local Clubs or leveraging their expertise and resources to provide youth with new opportunities to learn and grow, corporate partners are uniquely equipped to further BGCA’s mission.

$5,000,000+

Aaron’s, Inc.
Aaron’s is a supporter of the Keystone Club program and presenting sponsor of BGCA’s National Keystone Conference. Keystone is BGCA’s premier teen leadership and character development program designed to inspire service and leadership with teens throughout the nation. Aaron’s also supports new Teen Center spaces across the country, completing a total of 42 since the start of the partnership in 2015.

Altria Group
Altria’s investment supports Clubs’ efforts to serve more youth more often and continuously improve the quality of youth development programs and practices. To build youth’s social-emotional skills and equip them to make healthy and informed decisions, Altria’s investment is also helping BGCA to contemporize the SMART Moves program, create an E-Vapor/Tobacco module and provide staff resources and trainings.

Buffalo Wild Wings Foundation
The Buffalo Wild Wings Foundation is committed to building communities where all kids can thrive, compete and belong to a team. In partnership with BGCA, the foundation has impacted more than 1 million Club kids and teens through the ALLSTARS program by delivering participation opportunities in organized sports, such as basketball, flag football, soccer and volleyball.

The Coca-Cola Company
The Coca-Cola Company has supported Boys & Girls Clubs for over 70 years and continues to partner with Clubs as a Founding Partner of Triple Play, BGCA’s premier health and wellness program, as well as other national programs. They engage in volunteer opportunities and provide local support of other activations.

Comcast NBCUniversal
Comcast NBCUniversal has partnered with Clubs for 20 years, supporting digital literacy and providing youth with the skills to succeed in the digital world. For the last five years, in partnership with BGCA, Comcast has invested in the development and implementation of the MyFuture digital platform, which has now reached more than 400,000 youth with a safe, fun place to learn and showcase work.
Major League Baseball Charities
For over 20 years, Major League Baseball has been committed to Clubs and provided significant financial and in-kind contributions, like public service announcements, player appearances and tickets. In 2019, four refurbished Club facilities were unveiled in Cleveland, Denver, St. Louis and Phoenix as part of MLB’s commitment to refurbish 30 Boys & Girls Club facilities by 2021.

Ross Stores, Inc.
With a focus on helping kids achieve academic success, Ross sponsors Power Hour, BGCA’s homework help program. Power Hour annually benefits approximately 765,000 Club members and is implemented in over 90% of Clubs. In addition, Ross provides college scholarships, raises funds for Clubs through an in-store campaign and hosts local Clubs at its grand opening events for new Stores.

Toyota North America
Since 2007, Toyota has proudly supported Clubs locally and nationally in their efforts to inspire our future leaders, innovators and problem-solvers. As Signature Sponsor of Youth of the Year and a Founding Workforce Readiness Partner, Toyota encourages all young people to “Start Their Impossible.” Toyota also provides scholarships, internships and career exploration opportunities to Club youth.

UPS Foundation
For over a decade, The UPS Foundation and BGCA have partnered on the UPS Road Code program to teach Club teens and novice drivers the same safe driving techniques that are taught to UPS drivers, the safest drivers in the industry. The program includes a virtual driving simulator, and the curriculum is often taught by UPS volunteer instructors. To date, the program has reached more than 53,000 Club teens.

The Walt Disney Company
For 50+ years, The Walt Disney Company and BGCA have worked together to inspire leaders, innovators and dreamers. As Presenting Sponsor of Youth of the Year, they support and recognize outstanding Club members. They also support 12 STEM Centers of Innovation, providing youth with hands-on technologies that stimulate creative approaches to exploration.

$2,000,000 - $4,999,999

AT&T
To drive youth outcomes and ensure every Club member graduates on time with a plan for the future, AT&T funds BGCA’s continuous quality improvement work with local Clubs and is expanding this scalable approach to additional markets to drive critical staff and youth impact in the out-of-school space. Additionally, AT&T continues to support four markets with the Aspire Mentorship Engagement Program.
**Bridgestone Retail Operations, LLC**
Bridgestone Retail Operations (BSRO) helps get youth to Clubs and enriches their Club Experience via grants that provide new vans and address the maintenance needs of existing Club fleets. In 2019, BSRO continued to support BGCA through a year-round cause campaign at 2,200+ Firestone Complete Auto Care, Tires Plus, Hibdon Tires Plus and Wheel Works tire and automotive service centers nationwide.

**Charles Schwab Foundation**
Since 2004, Charles Schwab Foundation and BGCA have partnered to help teens improve their financial literacy through Money Matters: Make It Count. The program promotes financial responsibility and independence by building basic money management skills and providing an early start for making sound financial decisions. It has helped more than 1 million Club youth and counting prepare for a successful future.

**Comic Relief, Inc.**
BGCA’s ongoing partnership with Comic Relief USA provides immediate funding to organizations in Indian Country at risk of closing their doors, enabling them to execute vital programs. The Red Nose Day partnership will help expand BGCA’s MyFuture digital literacy program to 75 Clubs nationwide and support the Vimenti Project, which helps families in Puerto Rico break the cycle of generational poverty.

**Gap Inc.**
In 2019, Gap continued to expand their impact through a back-to-school drive in stores, collecting backpacks and customer donations for local Clubs. Clubs aligned with a Gap or Gap Factory store. Workforce readiness and the CareerLaunch program were also supported. Over $1 million and thousands of backpacks and supplies were donated to youth in underserved communities.

**The Hartford Financial Services Group, Inc.**
Since 2017, The Hartford has partnered with BGCA to develop the next generation’s workforce by creating College & Career Centers at Clubs, providing teen members the opportunity to explore college and career paths to prepare them for their futures. In 2019, The Hartford reached thousands of teens through their support of 30 Clubs and engaged employees at Clubs near The Hartford offices.

**Kohl’s Cares**
The Kohl’s multi-year partnership with BGCA supports the development of social-emotional skills in young people that are critical to their overall wellbeing. Support from Kohl’s provides specialized training for Club staff, fuels initiatives to integrate social-emotional learning throughout the Club day and helps maximize Clubs’ effectiveness through increased measurement capabilities.
**Lowe’s Companies, Inc.**
Lowe’s has partnered with BGCA since 2009 to help Build Great Futures Together for America’s Youth by providing safe and productive places for youth. In 2019, BGCA and Lowe’s continued Renovation Across the Nation, providing grants to more than 25 Clubs to complete critical Club repairs and supporting 255 Clubs total with thousands of hours of hands-on volunteering by Lowe’s Heroes.

**Michaels Stores, Inc.**
In 2019, Michaels joined forces with BGCA to unleash the inner maker in kids and teens at local Clubs around the country. Through refreshed creative spaces, donated supplies, volunteered time and skill-building opportunities provided to Boys & Girls Club youth development professionals, the Michaels partnership empowers young people to make without limits and dream in color.

**Microsoft**
For over two decades, Microsoft and Boys & Girls Clubs have been changing lives by providing access to technology resources and computer science education to kids and teens. Microsoft has donated software, cloud services, cash grants and employee time to BGCA and local Clubs to ensure our youth are career-ready with access to digital skills and computer science education.

**Old Navy**
Old Navy supports Clubs to turn learners into leaders and empower youth with training and skills. Old Navy invests in leadership programs like Torch Club for tweens and provides job shadow and career opportunities. In 2019, millions of Cozy Socks were sold, which triggered a major donation in support of This Way Ahead, Old Navy’s program that helps Club teens get their first jobs.

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**$1,000,000 - $1,999,999**
- Dr Pepper Snapple Group, Inc.
- Gillette Company
- National Vision, Inc.
- Planet Fitness
- Raytheon Company
- Suntrust Foundation, now Truist Foundation
- U.S. Cellular
- World Wrestling Entertainment, Inc.

**$500,000 - $999,999**
- Bank of America Corporation
- Family Dollar
- Finish Line Youth Foundation, Inc.
- Fluor Corporation
- The Hershey Company
- Kimberly-Clark Corporation
- Sanford Education Programs
- T-Mobile USA, Inc.
- Walmart Foundation
- Wells Fargo Bank, U.S. Corporate Banking
- Whirlpool Corporation
- Xenith LLC

**$100,000 - $499,999**
- American Express Company
- American Manufacturing Corporation
- Aramark
- Archer Daniels Midland Company
- Bayer Healthcare
- Benevity Community Impact Fund
- BJC Touring inc.
- CEC Entertainment
- CharityBuzz
- Citi Foundation
- Colgate-Palmolive Company
- The CW Network
- CyberGrants, LLC
- DC
- Discovery Land Co.
- Domino’s Pizza Inc.
- E*TRADE Financial Corporation
- EY
- Fiat/Chrysler Foundation
- Fiskars Brands, Inc.
- Forever 21, Inc.
- Google Inc.
- Hallmark Greetings
- James M. Cox Foundation
- The J.M. Smucker Company
Keurig Dr Pepper
Kids Foot Locker Foundation
Kraft Heinz Company Foundation
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NFL Foundation
Papa John’s International
Power Crunch (BNRG, Inc.)
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Synchrony
Thermo Fisher Scientific
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True Value Foundation
Unilever Dove
Van Holten’s
Verizon Foundation
Verizon Wireless
Wayback Burgers
Your Cause LLC

$50,000 - $99,999

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Best Buy Co., Inc.
BNSF Railway Company
Carter’s, Inc.
Cedar Fair Entertainment Company
Costco, Inc.
Deloitte & Touche, LLP
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Facebook
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USD Group, LLC
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$10,000 - $49,999

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Adesa Corporate Office USA
AETN - A&E Television Networks
Alight Solutions
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Altice USA
American Continental Group
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Armada
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Berry Plastics Corporation
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The Boeing Company
Bostik
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Bunzl USA, Inc.
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Camden Living
Cartoon Network
Catalina
CBam Partners LLC
CBRE
CCS Fundraising
CH Robinson
Charles Schwab & Co., Inc.
Charles Schwab Bank
Charlotte Motor Speedway
Chick Fil A
Cisco Systems Inc.
CIT
CITI
Cognizant Technology Solutions
CoreLogic
Covington & Burling
CP Rail
CR Meyer
CROSSMARK
Cushman & Wakefield
CVC Advisors Inc.
CVS Health
Dakota Integrated Systems, LLC
Deloitte
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Eastdil Secured
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Energy Group Consultants
Evonik Corporation
Expeditors International, Inc.
Fidelity Investments
First American Title Insurance Company
First Data Corporation
First Trust Portfolios
Flowserve Corporation
Foot Locker Foundation, Inc.
ForwardPMX Agency
Frances Valentine
Frontier Transporation
FrontStream
Fuelco Energy LLC
GATX Corporation
Geico
Georgia-Pacific Financial Management
GMRI, Inc.
Goldman, Sachs & Company
Gordon Brothers Retail Partners LLC
GP Cellulose
Graphic Packaging International, Inc.
Green Bay Converting, Inc.
Greenberg Traurig, P.A.
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HBO Home Box Office
Hilti Corporation - North America
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Hub Group, Inc.
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Independence Realty Trust
Innowatts, Inc.
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ITA Group
J.B. Hunt
Jacobs Engineering Foundation
John W. Anderson Foundation
Joule Processing
Keesal Young & Logan
Korn Ferry International - DC
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National Basketball Association
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New Balance Athletic Shoe Inc.
New York Life Insurance Company
NFI Industries, Inc.
Nissin Foods USA
Nokia, Inc.
Northern Trust Company
Northside Hospital
Norwalk Auto Auction
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Orchard Yarn and Thread Company
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Partner Engineering and Science, Inc.
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PGA Tour, Inc.
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Polygroup Services NA Inc.
Presidio
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QUALCOMM Incorporated
Quotient Technology Inc.
Railserve, Inc.
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Rockwell Automation
Sabika Inc.
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Wilson & Company
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ZT Corporate
FOUNDATION SUPPORTERS

At BGCA, we believe every child should have what they need to reach their full potential, and we aren’t the only ones. Our mission-aligned foundation supporters empower us to strengthen local Clubs and deliver effective programming as well as advocate for and reach more youth. We work together to accomplish shared goals and amplify our collective impact on young people throughout the nation.

$5,000,000+

**Deerbrook Charitable Trust**

Deerbrook Charitable Trust is a committed partner of BGCA’s Advancing Philanthropy program. In 2019, the trust continued their multi-year investment in Advancing Philanthropy 2025, with a focus on scaling, sustaining and accelerating organizational and fundraising gains made by Clubs and providing professional development for all Club resource development staff throughout the enterprise.

**S. D. Bechtel, Jr. Foundation**

S.D. Bechtel, Jr. Foundation’s multi-year investment provides ongoing support to BGCA’s system of continuous improvements, learning and adult practitioner training. The partnership empowers Clubs and their professional staff by building awareness, developing the capacity to improve the quality of Club Experiences, implementing continuous quality improvement and strengthening Club organizations.

**The Wallace Foundation**

The Wallace Foundation’s generous multi-year investment continues to expand arts learning opportunities for youth in urban Clubs through the Youth Arts Initiative. By applying evidence-informed success principles and implementing innovative high-quality arts programming, Club members continue to report increased engagement, enhanced artistic skills and academic performance required for graduation.

$2,000,000 - $4,999,999

**Argosy Foundation**

Argosy Foundation’s generous investment supports BGCA’s Government Relations Plan, which includes Agenda for America’s Youth, the inaugural advocacy policy platform focused on critical issues impacting youth. Together, BGCA and Argosy Foundation are helping Clubs become leading voices on behalf of America’s youth and ensuring out-of-school time is a priority in every community and among policymakers.

**New York Life Foundation**

From 2015 through late 2019, New York Life Foundation (NYLF) has directly enhanced the support and development of social-emotional skills for grief and bereavement for Club youth and staff members through the Be There initiative. In addition to building resiliency and emotional awareness, Clubs and Club youth benefitted from NYLF employee engagement events and partnership marketing activities.
**DONOR-ADVISED FUNDS**

Similar to private foundations, donor-advised funds help further BGCA's mission by facilitating gifts from individuals who want to invest in the success of our nation's youth.

- AYCO Charitable Foundation
- Berrien Community Foundation
- California Community Foundation
- Charities Aid Foundation America
- Communities Foundation of Texas
- Community Foundation for Greater Atlanta, Inc.
- The Community Foundation of Western North Carolina
- Delaware Community Foundation
- The Denver Foundation
- Fidelity Charitable Gift Fund
- Goldman Sachs Philanthropy Fund
- Greater Kansas City Community Foundation
- J.P. Morgan Charitable Giving Fund
- Jewish Communal Fund
- Kaplan Donor Advised Fund
- Morgan Stanley Global Impact Funding Trust, Inc.
- National Philanthropic Trust
- The New York Community Trust
- Orange County Community Foundation
- Schwab Charitable
- UCLA Foundation
- U.S. Charitable Gift Trust
- Vanguard Charitable

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- Berrien Community Foundation
- California Community Foundation
- Charities Aid Foundation America
- Communities Foundation of Texas
- Community Foundation for Greater Atlanta, Inc.
- The Community Foundation of Western North Carolina
- Delaware Community Foundation
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- National Philanthropic Trust
- The New York Community Trust
- Orange County Community Foundation
- Schwab Charitable
- UCLA Foundation
- U.S. Charitable Gift Trust
- Vanguard Charitable
BUILDING OUR FINANCIAL STRENGTH

BGCA’s financial strength comes from the dedication and generosity of our donors. Net of investment return, approximately 59% of our revenue comes from private sources such as corporations, foundations and individuals. Ranking among the top national nonprofits in raising revenue from private sources greatly reduces the need for Clubs to pay higher membership dues, enabling them to focus their resources and fundraising efforts on responding to the needs of their communities instead. While many national nonprofits rely on membership dues from local organizations for as much as 60% of their total revenue, only about 5% of BGCA’s total revenue comes from membership dues.
Local Clubs are our lifeblood, and that is reflected in where our funds go as well. BGCA is one of the top organizations in passing through dollars to local organizations. From 2016 to 2019, 38 cents of every dollar shown in expenses for BGCA has been direct dollar-for-dollar pass-through. In 2019, local Clubs received about $55,623,000 in total from BGCA in direct dollar-for-dollar pass-through ($104,702,000 from BGCA and State Alliances combined).

### CONSOLIDATED INCOME & EXPENSES

<table>
<thead>
<tr>
<th>GIFT SUPPORT</th>
<th>INCOME</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>13,737</td>
<td>5.9%</td>
</tr>
<tr>
<td>Corporations</td>
<td>70,489</td>
<td>30.4%</td>
</tr>
<tr>
<td>Foundations</td>
<td>10,686</td>
<td>4.6%</td>
</tr>
<tr>
<td>Special events</td>
<td>6,033</td>
<td>2.6%</td>
</tr>
<tr>
<td>Trust funds</td>
<td>1,554</td>
<td>0.7%</td>
</tr>
<tr>
<td>Public grants (govt. grants)</td>
<td>79,053*</td>
<td>34.0%</td>
</tr>
<tr>
<td><strong>Total Gift Support</strong></td>
<td><strong>181,552</strong></td>
<td><strong>78.2%</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>OTHER REVENUE</th>
<th>INCOME</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dues from Clubs</td>
<td>11,691</td>
<td>5.0%</td>
</tr>
<tr>
<td>Investment return</td>
<td>37,133</td>
<td>16.0%</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>1,857</td>
<td>0.8%</td>
</tr>
<tr>
<td><strong>Total Other Revenue</strong></td>
<td><strong>50,681</strong></td>
<td><strong>21.8%</strong></td>
</tr>
<tr>
<td><strong>Total Support and Revenue</strong></td>
<td><strong>232,233</strong></td>
<td><strong>100.0%</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PROGRAM SERVICES FOR CLUBS</th>
<th>EXPENSES</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>On-site assistance to member Clubs</td>
<td>86,466</td>
<td>39.7%</td>
</tr>
<tr>
<td>Leadership training and development of youth programs</td>
<td>99,815</td>
<td>45.9%</td>
</tr>
<tr>
<td><strong>Total Program Services</strong></td>
<td><strong>186,281</strong></td>
<td><strong>85.6%</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SUPPORTING SERVICES</th>
<th>EXPENSES</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fundraising</td>
<td>18,501</td>
<td>8.5%</td>
</tr>
<tr>
<td>Management and general</td>
<td>12,758</td>
<td>5.9%</td>
</tr>
<tr>
<td><strong>Total Supporting Services</strong></td>
<td><strong>31,259</strong></td>
<td><strong>14.4%</strong></td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>217,540</strong></td>
<td><strong>100.0%</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th>NET ASSETS</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Without donor restrictions</td>
<td>142,209</td>
<td>40.5%</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>209,352</td>
<td>59.5%</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>351,561</strong></td>
<td><strong>100.0%</strong></td>
</tr>
</tbody>
</table>

*Of this, $69,844 was passed through to certain affiliated local member Clubs*
Guiding a national organization that supports more than 4,700 Clubs across the country and on U.S. military installations worldwide is no small task. Fortunately for America’s youth, dedicated men and women across sectors and industries have answered the call to become Board of Governors and Trustees. Their support and expert leadership helps us fulfill our mission and deepen our impact on the 4.6 million young people our enterprise is here to serve.
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- **Explore News & Stories:** BGCA.org/news-stories
  Dive into the latest and greatest stories, blogs and videos about kids changing the world and Clubs helping youth succeed. Gain advice from experts and many more valuable resources for you and your family, too.

- **Join Alumni & Friends:** BGCA.org/get-involved/join-alumni-friends
  Were you a Club kid? Welcome home! We’re the same safe, fun place where you learned to lead, serve your community and always do your best. Like you, we’ve changed a great deal through the years. Discover what today’s Club is all about, connect with fellow alumni and support today’s Clubs and kids when you join Alumni & Friends!

Be an Advocate

- **Join the Catalyst for Change Network:** BGCA.org/get-involved/advocacy
  If you believe every child deserves equal opportunity to develop skills and experiences to prepare them for life after graduation, make your voice heard. Join the Catalyst for Change Network and engage your elected officials on issues impacting our country’s young people.

- **Donate:** BGCA.org/ways-to-give
  With your support, Boys & Girls Clubs can continue to reach the 467,000 youth we serve every day in diverse communities throughout the United States. We are humbled to accept your generous donation of any size and offer a variety of ways to donate, from a one-time personal gift to a multi-year sponsorship from your organization and everything in between.

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“Midnight Stargaze” by Nicole B., age 17, Ridgefield Boys & Girls Club, CT